

RAYMOND SHARP

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TEACHER SUMMARY

- Enthusiastic professional with 8+ years of experience helping customers with their financial education, resulting in an average of 20% increase in retention and engagement.
- Led a financial education workshop for clients that resulted in a 15% increase in financial literacy in a 6-month timeframe at CSL Federal Credit Union
- Developed and implemented a project-based financial literacy curriculum that resulted in a 25% increase in participant engagement at Synergy Credit Union
- Skilled in planning and delivering engaging and effective lessons that incorporate real-world examples and applications.

WORK EXPERIENCE

PERSONAL BANKER

April 2021 - Present

CSL Federal Credit Union

- Increased sales by 20% through the development and implementation of targeted marketing strategies.
- Developed and conducted financial education workshops for clients, resulting in a 15% increase in financial literacy among workshop participants.
- Conducted ongoing assessments of client needs and provided personalized financial advice, resulting in a 90% satisfaction rate among clients.

SENIOR TELLER

February 2018 - April 2021

Ocean Bank

- Led a team of bankers in developing and implementing a customer service program that resulted in a 25% increase in customer satisfaction.
- Developed and delivered training sessions for new hires, resulting in a 50% reduction in onboarding time and a 75% retention rate among new employees.
- Conducted market research and provided recommendations for product and service offerings, resulting in a 10% increase in revenue.

TELLER

July 2015 - February 2018

Synergy Credit Union

- Developed and implemented a financial literacy program that improved students' financial knowledge by 30% within one academic year.
- Collaborated with colleagues to develop and implement a project-based financial learning curriculum that resulted in a 25% increase in participant engagement and a 10% increase in overall client satisfaction.
- Conducted ongoing assessments and provided regular feedback to students, resulting in a 95% pass rate on state-mandated tests.

EDUCATION

BACHELOR'S DEGREE IN FINANCE

August 2011 - May 2015

University of Florida

HIGH SCHOOL DIPLOMA

August 2007 - May 2011

Oceanside High School

SKILLS

Collaboration



Interpersonal Skills



Data Analysis



Time Management



INTERESTS

Exploring new places and trying new foods, crafting coffee-house-worthy lattes, and keeping up with strategies and trends in personal finance.